we make
life better.
AHRI undertook some exciting events and initiatives in 2014, making life better through all three of our pillars of excellence.

In certification, we announced three new performance certification programs to serve the industry. We continued implementation of a new testing diversification plan, which includes working with laboratories all over the world. This plan will ensure our program’s viability and impeccable reputation for decades to come.

We continued the trend of bringing industry together to develop performance standards across all types of heating, ventilating, air conditioning, and refrigeration equipment. AHRI published more than 100 standards, 79 of which are designated as American National Standards.

Advocacy saw an eventful year as well. While Congress was relatively inactive, the regulatory agencies were not. AHRI’s Public Policy team continued to advocate on behalf of member companies with legislators on Capitol Hill, in the federal agencies, and in state offices.

New in 2014, AHRI’s industry awareness campaign aimed to tell our story of making life better for our customers in the U.S. and around the world. Through a series of advertisements and media interviews, the campaign succeeded at reaching millions of people and laid the groundwork for Congressional support for our industry’s legislative and regulatory priorities.

We are proud of the work of our member companies to make life better for people all around the world.

Robert McDonough
2014 Chairman of the Board

Stephen Yurek
President and CEO
Heating, air conditioning, commercial refrigeration, and water heating are relied on every day to keep air clean and fresh, transport and store food and medicines, and clean and sanitize the things we use every day.

These products not only help people maintain a comfortable standard of living, they are vital to health and safety and have been proven to play an important role in productivity.

AHRI members provide tools the world relies on to remain comfortable, productive, and safe.
PROMOTES the good work of the industry

EXPANDS certification programs and market opportunities for member companies

PROTECTS members’ interests and the environment
our industry, the importance of efficiency, and environmental stewardship

AHRI PRESENTED ITS PUBLIC SERVICE AWARD

to Senators Mark Pryor (D-Ark.), lower, and Jeff Sessions (R-Ala.), upper, in recognition of their significant support of AHRI members and their policy issues.

TechUpdate keeps members informed of research initiatives

A new e-newsletter focused on AHRI’s regulatory and research efforts informs members of AHRI’s alternative refrigerant research program, recently concluded research reports, and ongoing projects, as well as co-funded projects with ASHRAE.
LOW-GLOBAL WARMING POTENTIAL ALTERNATIVE REFRIGERANTS EVALUATION PROGRAM CONFERENCE

THE AHRI PUBLIC POLICY SYMPOSIUM

included more than 40 AHRI-coordinated visits with Senators, Representatives, and congressional staff, in addition to other attendee-scheduled meetings. Political analyst Juan Williams provided the keynote address.

- 20 technical experts presented findings from the three-year research program
- 150+ people attended
- 16 test entities presented
PROMOTES

INDUSTRY AWARENESS CAMPAIGN

- 9.6 million+ advertising impressions
- 2.1 million+ earned media impressions
- 105+ media mentions of AHRI
- 17 mainstream media interviews

GREEN TECHNOLOGY THAT SAVES ON ENERGY BILLS.

THAT’S HOT.
AHRI’s Industry Awareness Campaign is aimed at policymakers on Capitol Hill, at relevant federal agencies, and at key states and legislative districts. In 2014, the campaign focused on regulatory overreach by the Administration and the Department of Energy, including two rulemakings AHRI challenged in court.
CHAIRMAN’S CHALLENGE

In 2014, Chairman Robert McDonough (Carrier UTC) issued a challenge to AHRI members to host legislators at their manufacturing plants to demonstrate the industry’s commitment to providing quality, efficient products to homes and buildings, while contributing to the economy and employing hundreds of thousands of people. AHRI member companies rose to the challenge, hosting 25 visits all across the country. Trane arranged the most visits — seven — thus winning the coveted trophy and winner’s belt.

Left to right: AHRI Chairman Robert McDonough (Carrier UTC); Dave Regnery (Trane); and Gary Michel (Trane).

June 18; Bard Manufacturing Company, Inc.; several state government officials; Bryan, Ohio

August 19: Bosch Thermotechnology Corporation; Sen. Kelly Ayotte (R-N.H.); Londonberry, N.H.
January 21  **Carrier** (United Technologies Research Center); Sen. Chris Murphy (D-Conn.); East Hartford, Conn.

January 22  **Carrier** (FreightWatch International); Rep. John Carter (R-Texas); Austin, Texas


March 19  **A.O. Smith** (Lochinvar LLC); Rep. Diane Black (R-Tenn.); Lebanon, Tenn.


March 20  **Hoshizaki America**; Rep. Lynn Westmoreland (R-Ga.); Peachtree City, Ga.

March 20  **Trane**; Rep. Ron Kind (D-Wis.); La Crosse, Wis.

March 31  **Trane**; Rep. Bob Goodlatte (R-Va.); southwest Virginia facility

April 8  **Friedrich Air Conditioning Co.**; San Antonio District Manager Russell Sosa and San Antonio District Director Naomi Miller; San Antonio, Texas


June 18  **Bard Manufacturing Company, Inc.**; several state government officials; Bryan, Ohio

July 11  **Trane**; Mayor Dean Jessup; Lawrence, Ind.

July 18  **Danfoss Turbocor**; State Representative Steve Southerland (R-2); Tallahassee, Fla.

July 21  **Aerco**; Rep. Nita Lowey (D-N.Y.); Blauvelt, N.Y.

August 5  **Carrier**; Rep. Andre Carson (D-Ind.); Indianapolis, Ind.

August 7  **Trane** (Ingersoll Rand); Rep. Virginia Foxx; (R-N.C.); Mocksville, N.C.

August 13  **Carrier** (United Technologies Electronic Controls); Rep. Marlin Stutzman (R-Ind.); Huntington, Ind.

August 14  **Trane**; Rep. Andy Barr (R-Ky.); Lexington, Ky.

August 19  **Bosch Thermotechnology Corporation**; Sen. Kelly Ayotte (R-N.H.); Londonberry, N.H.


August 22  **Bristol Compressors International**; Sen. Tim Kaine (D-Va.); Bristol, Va.

September 3  **Trane** (Ingersoll Rand); North Carolina State Senator Jeff Tarte (R-41); Charlotte, N.C.

September 23  **Hussmann Corporation**; Rep. Rob Woodall (R-Ga.); Atlanta area, Ga.

September 23  **Parker Hannifin**; Rep. Blaine Luetkemeyer (R-Mo.); Washington, Mo.


(**TOP**) September 30; **Trane**; Rep. John Barrow (D-Ga.); Vidalia, Ga.

(MIDDLE) August 5; **Carrier**; Rep. Andre Carson (D-Ind.); Indianapolis, Ind.

March 19; A.O. Smith (Lochinvar LLC); Rep. Diane Black (R-Tenn.); Lebanon, Tenn.

September 23; PARKER HANNIFIN; Rep. Blaine Luetkemeyer (R-Mo.); Washington, Mo.

March 20; HOSHIKAZI AMERICA; Rep. Lynn Westmoreland (R-Ga.); Peachtree City, Ga.

September 23; HUSSMANN CORPORATION; Rep. Rob Woodall (R-Ga.); Atlanta area, Ga.
AHRI product sections met in person and by conference call 255 times in 2014, each working to improve related certification programs, update performance standards, and contribute comments to regulatory agencies issuing rules that impact AHRI member companies’ products.
AHRI President and CEO Stephen Yurek participated in two panel sessions at the Ozone2Climate Industry Roundtable on Alternatives to HCFCs, sponsored by the United Nations Environmental Programme. Yurek stressed the need for the international community to work together to ensure the coming refrigerant changeover is done correctly, and noted that refrigerants are vital to the health, comfort, safety, and well-being of all the world’s citizens.
More than 200 congressional staffers attended AHRI’s 4th Annual Congressional Reception. Pictured from left to right: Talbot Gee (Executive Vice President, HARDI); Cade Clark (Vice President of Government Affairs, AHRI); Gerry Kennedy (Executive Vice President, PHCC); and Paul Stalknecht (President & CEO, ACCA) with the Nationals’ Racing Presidents.
More than 60,000 people attended the AHR Expo in New York City from January 21-23. The Expo is an annual event hosted by the International Exposition Company and sponsored by AHRI and ASHRAE. In 2014, the Expo spanned two floors of the Javits Center, featuring 1,950 exhibits by manufacturers and distributors displaying new products and services to HVAC industry visitors, from contractors and specifiers to engineers and students.
ACREX INDIA
February 27 - March 1

AHR EXPO® MEXICO
September 23-25

CMPX CANADA
March 19-21

CHILLVENTA GERMANY
October 14-16
More than 650 people — a record — joined AHRI for its Annual Meeting at the Omni La Costa Resort and Spa in Carlsbad, Calif., November 16-18. In addition to standing committee meetings, 37 product sections met to discuss standards, certification, and policy issues, as well as research and public affairs topics relevant to their products. During the meeting, AHRI Chairman Robert McDonough (Carrier UTC) introduced Incoming Chairman Ed Purvis (Emerson), as well as the rest of AHRI’s new leadership.
MEMBER VISITS

Harsco Industrial Patterson-Kelley, East Stroudsburg, Pa.

Triangle Tube, Blackwood, N.J.

Danfoss, Milwaukee, Wis.

PB Heat, Bally, Pa.

Baltimore Aircoil Company, Baltimore, Md.

17 new member companies
EXPANDING AND HARMONIZING STANDARDS

On January 15, the Standards Council of Canada announced that it had accredited AHRI to develop National Standards of Canada, allowing AHRI to introduce standards directly into Canada.

In Saudi Arabia, AHRI’s efforts resulted in the reversal of an earlier position of the government to not reference AHRI standards or efficiency levels from ASHRAE 90.1 in its proposed minimum energy performance standards for commercial air conditioners, including chillers and VRF equipment.
and awareness of the importance of certified products

RESEARCH

As part of its Phase II – Low-Global Warming Potential Alternative Refrigerants Evaluation Program, AHRI is researching refrigerants in high ambient conditions (i.e., warmer climates); refrigerants in applications not tested in the first phase; and new refrigerants identified since the Low-GWP Alternative Refrigerants Evaluation Program testing began in 2011.

At the 11th International Energy Agency Heat Pump Conference in Montreal, Canada, Karim Amrane, Senior Vice President of Regulatory and International Affairs (pictured right), discussed domestic and global regulatory activities impacting refrigerants and energy efficiency. Xudong Wang, Director of Research, provided a summary of AHRI’s recent research activities related to heat pumps.
Instructors and associate staff in attendance:

- 243 exhibitors
- 49 breakout sessions
- 32 seminars

AHRI certification engineers hosted eight lunch and learn events at design engineering firms to explain how AHRI Certified products provide greater market clarity and performance predictability for contractors and specifiers.

$75,500 in scholarships awarded.
SUPPORTING THE NEXT GENERATION

AHRI Director of Education Warren Lupson visited several schools to discuss careers in the industry and share information about the Rees scholarship and AHRI’s equipment donation program.

- PHCC Annual Meeting and Apprenticeship Competition
  New Orleans, Louisiana

- USA Science and Engineering Festival
  Washington, D.C.

- Close-It Summit
  Washington, D.C.

- National Coalition of Certification Centers’ (NC3) Leadership Summit
  Kenosha, Wisconsin

- United Association National Competition
  Ann Arbor, Michigan

- SkillsUSA Competition
  Kansas City, Missouri

- 47th Annual Oklahoma Career Tech Summer Conference
  Tulsa, Oklahoma

- Kiamichi Technical Centers in Oklahoma
  Kiamichi, Oklahoma

- PHCC Annual Meeting and Apprenticeship Competition
  New Orleans, Louisiana
THREE NEW CERTIFICATION PROGRAMS INTRODUCED

123 new certification program participants

Central Station Air-Handling Unit Casings
AHRI Standard 1350

AHRI CERTIFIED®
www.ahridirectory.org

Direct Expansion (DX) – Dedicated Outdoor Air System Units
AHRI Standard 920

AHRI CERTIFIED®
www.ahridirectory.org

Liquid to Liquid Brazed & Fusion Bonded Plate Heat Exchangers (LLBF)
AHRI Standard 400

AHRI CERTIFIED®
www.ahridirectory.org

2,167 certification tests conducted
On September 10, AHRI Government Affairs Manager Mike O’Halloran delivered a presentation on workforce development efforts in the HVACR and water heating industry at the National Association of State Energy Officials’ (NASEO) Annual Meeting in Savannah, Ga.
AHRI’s monthly shipment data are in high demand, frequently requested by the media and the financial industry, and relied upon by member companies. In 2014, publicly available shipment data showed a steady increase in demand for residential and commercial water heaters, furnaces, and central air conditioners and air-source heat pumps.
Throughout 2014, AHRI staff collaborated with member companies to develop eighteen sets of comments and guidance to regulatory agencies for a range of products. In March, AHRI submitted comments to the Department of Energy in response to its request for information regarding the efficiency test procedures for commercial boilers. In January, AHRI sent a letter to the DOE in response to its notice of proposed rulemaking regarding energy conservation standards for residential furnace fans, noting that significant changes would be necessary to develop appropriate standards.

AHRI strives to work with federal agencies to ensure fair and cost effective regulations for our industry. Unfortunately, there are times when protecting members’ interests means AHRI must seek legal redress. This was the case for two rulemakings issued by the Department of Energy in 2014. AHRI filed suit in two U.S. Circuit Courts against rules setting energy efficiency standards for commercial refrigeration and walk-in coolers and freezers that AHRI and its members felt did not meet the required twin tests of technical feasibility and economic justification. Those suits are pending.
AHRI Staff has been working on behalf of its heating manufacturers to address legislative attempts in New Hampshire and New York to ban the use of PVC for venting condensing furnaces, boilers, and water heaters. This work is also ongoing.

Ahri Chief Technical Advisor Frank Stanonik worked extensively with several of the California air quality management districts (AQMD) to protect the interests of AHRI’s furnace, boiler, and water heater manufacturers with respect to NOx regulations in that state. In this ongoing issue, discussions are being held with the South Coast AQMD to ensure the development of reasonable regulations on NOx emissions. Other AQMDs are encouraged to promote uniform NOx regulations when such regulations are being considered.

Protecting confidential business information
AHRI Government Affairs Manager Mike O’Halloran successfully testified against A.B. 1918 in Sacramento before the California Senate Energy, Utilities, and Communications Committee, arguing that the loosely constructed program established under the bill may require AHRI members to report confidential business information to the California Public Utilities Commission.
AHRI WAS AN HONORARY SPONSOR of the 2014 Canadian Mechanical & Plumbing Exposition (CMPX), which was held in Toronto, Ontario. The CMPX show is one of North America’s largest trade shows for the mechanical industry, with over 500 exhibitors displaying the latest heating products, innovations, and applications.

A NEW VIDEO FROM AHRI shows the important impact our members’ products have on everyday lives, as well as the industry’s contributions to the economy and environment.
REGULATORY PREDICTABILITY FOR MANUFACTURERS

AHRI was instrumental in crafting an agreement — approved by the D.C. Circuit Court of Appeals — that settled the regional standards lawsuit and allowed the regional air conditioning and national heat pump standards to go into effect, as scheduled, on January 1, 2015.

$5 BILLION

At a White House event on September 16, AHRI President and CEO Stephen Yurek announced that the nation’s HVACR industry will invest $5 billion in research and development funds over the next decade to develop the next generation of refrigerants and the air conditioning and refrigeration equipment in which they will be used.

AHRI’s active participation in a working group advising the Appliance Standards and Rulemaking Federal Advisory Committee (ASRAC) resulted in an agreement on enforcement of the new regional standards for residential central air conditioners.
available only to AHRI members, tracks regulations around the world.

**U.S.-BRAZIL COLLABORATION**

AHRI and ABRAVA (Brazil’s industry association) organized a refrigerant workshop in Sao Paulo, Brazil, to discuss phasing out ozone-depleting HCFCs while HFCs are a candidate for phase-down and transition to lower global warming potential refrigerants. More than 100 attendees from Brazil, other Latin American countries, the United States, and Europe explored options to replace R22 in both air conditioning and refrigeration applications.
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I am honored to serve as Chairman of AHRI in 2015, and excited for the year ahead. AHRI members and staff pride themselves on leading the industry through change, striving to find new, innovative ways to reach our industry goals.

This year I have two priorities: continuing to increase our association’s and our members’ engagement with policy makers in Washington and in the states, and to increase our interactions with trade schools and community colleges to highlight the promise of our industry for those making career choices — whether they are new to the workforce, switching careers, or returning from military service.

My predecessor, Robert McDonough, introduced the Chairman’s Challenge last year, and it proved an excellent mechanism for encouraging AHRI members to show elected leaders the value our industry delivers to the American economy. In all, 25 legislative visits were hosted by our member companies all across the country.

This year, I am adding to that challenge: visit as many schools as possible and educate students and administrators about careers in our industry and about the Clifford H. “Ted” Rees Scholarship Foundation. In 2014, the Foundation awarded $75,000 in scholarships to 43 deserving students. With the help of our member companies, we can spread the word more quickly to schools all over the United States, and reach more students who are considering a career in our industry. As you know, attracting talented men and women into our field as technicians is one of the biggest challenges we face.

I invite you to review the details of this year’s Chairman’s Challenge on AHRI’s website. I am excited to have the participation of all of our members as we continue to make life better for all.

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Ed Purvis, Emerson
2015 AHRI Chairman