AHRI OFFERS SPECIAL THANKS TO OUR SPONSORS:

**DIAMOND**

- **Intertek**
  - Total Quality. Assured.
  - Welcome Reception & Dinner
  - Sunday, November 12
- **UL**
  - Chairman's Cocktail
  - Reception & Dinner-Dance
  - Tuesday, November 14

**SILVER**

- **CSA Group**
  - Welcome Gifts
- **ASHRAE JOURNAL**
  - The AHRI Mobile App & Hospitality
  - Sunday, November 12
- **HVACR Business**
  - Blue Monster Golf Tournament
  - Sunday, November 12
- **Contracting Business**
  - Golden Palm Golf Tournament
  - Monday, November 13
- **Engineered Systems**
  - Meeting Room Wi-Fi Access
  - Tuesday, November 14
- **The NEWS**
  - Air Conditioning | Heating | Refrigeration

**BRONZE**

- **ICC International Code Council**
  - Hospitality
  - Tuesday, November 14
Dear AHRI Members:

I look forward to welcoming you to the Trump National Doral for AHRI’s Annual Meeting, November 12–14, 2017. This highly-acclaimed Miami resort is truly an experience like no other. It offers three delectable Miami restaurants, inspiring indoor and outdoor meeting facilities, a spa that tailors to your individual needs, a water oasis, and four newly redesigned championship golf courses.

As you have come to expect from AHRI Annual Meetings, this year’s location is sure to deliver sunshine, mild temperatures, and a welcome break from November weather in much of the rest of the country.

When you arrive, stop at the AHRI Registration Desk, located in the DJT Ballroom West Foyer, and pick up your name badge and program. Sunday evening is the official start of the Annual Meeting with the Opening Policy Information Session (formerly Need-to-Know) at 6:30 p.m. in the DJT Ballroom. There, you will have a special opportunity to interact with AHRI staff during a discussion of the federal, state, and global issues facing our industry and how your association is responding to those issues. Following the session, members and guests will meet in the Royal Palm Pool reception area at 7:30 p.m. for the Welcome Reception and Dinner.
At Monday morning’s Chairman’s Breakfast, I will report on the state of the association and events from this year and we will present industry awards, including the participants and winners of the Chairman’s Challenge. Next, we will welcome keynote speaker Mick Ebeling, CEO of Not Impossible Labs, Two-Time SXSW Innovation Award Winner, and author of *The New York Times* bestseller, *Not Impossible: The Art and Joy of Doing What Couldn’t Be Done*. Golf, tennis, and tours will fill the afternoon. Following these events, be sure to attend the cocktail reception on the Blue Monster Patio/Lawn.

On Tuesday, Chris Peel will outline his vision for the coming year at the Incoming Chairman’s Luncheon, and we will learn who won this year’s sports awards. That evening, we will bid adieu to another successful Annual Meeting with a not-to-be-missed 80s-themed reception and dinner dance.

The AHRI staff and I are looking forward to seeing you at the Annual Meeting in beautiful Miami, Florida.

Warm Regards,

Chris Drew
Chairman
OFFICERS

CHAIRMAN OF THE BOARD
Chris Drew, Burnham Holdings, Inc.

VICE CHAIRMAN
Chris Peel, Rheem Manufacturing Company

TREASURER
Ron Duncan, Magic Aire

IMMEDIATE PAST CHAIRMAN
Doug Young, Lennox International, Inc.

Dennis Appel, Luvata Grenada LLC
John Galyen, Danfoss
Nicholas Giuffre, Bradford White Corporation
Chris Nelson, Carrier Corporation
Earle Pfefferkorn, Cleaver-Brooks, Inc.
Dave Regnery, Ingersoll Rand
Rodney Rushing, Johnson Controls, Inc.
Brent Schroeder, Emerson
Mike Schwartz, Daikin Applied
Bill Steel, Bard Manufacturing Company, Inc.
Kevin Wheeler, A.O. Smith Corporation
Directors-at-Large
Greg Alcorn, Carrier Corporation
Dennis Appel, Luvata Grenada LLC
Kevin Beckett, Beckett Gas, Inc.
Chris Drew, Burnham Holdings, Inc.
Ron Duncan, Magic Aire
Megan Fellinger, Morrison Products, Inc.
Don Fetzer, Baltimore Aircoil Company
Richard Foster, Trolex Corporation
John Galyen, Danfoss
Nicholas Giuffre, Bradford White Corporation
Ed Gniewek, Bristol Compressors International, Inc.
Lawrence Golen, Heatcraft Worldwide Refrigeration LLC
Vitor Gregorio, Bosch Thermotechnology Corp.
Shawn Intagliata, Unico Systems, Inc.
John Kramer, Cambridge Engineering, Inc.
Mark MacCracken, Calmac Manufacturing Company
Chris Nelson, Carrier Corporation
Ronald Passafaro, ECR International, Inc.
Chris Peel, Rheem Manufacturing Company
Earle Pfefferkorn, Cleaver-Brooks, Inc.
Dave Regnery, Ingersoll Rand
Roger Richmond-Smith, Smardt, Inc.
Rodney Rushing, Johnson Controls, Inc.
Brent Schroeder, Emerson
Mike Schwartz, Daikin Applied
Paul Sindoni, Hillphoenix
Bill Steel, Bard Manufacturing Company, Inc.
John Swann, Weil-McLain
John VanBuskirk, Parker Hannifin Corporation
Kevin Wheeler, A.O. Smith Corporation
John White, Taco, Inc.
Philip Windham, Nortek Global HVAC LLC
Doug Young, Lennox International, Inc.

PRODUCT SECTION CHAIRS
Jim Bachman, The Chemours Company FC LLC
Kevin Beckett, Beckett Gas, Inc.
Beth Braddy, Ingersoll Rand
Eric Brodsky, Research Products Corporation
John Brown, EWC Controls
Leo Brown III, Cozy Heating Systems LLC
Tom Buswell, Carrier Corporation
John Carmack, Danfoss
Dean Croucher, CoorsTek
John Cummings, LG Electronics, Inc.
David Edler, OmegaFlex, Inc.
Vince Fargo, Emerson
Mark Fly, AAON, Inc.
Ken Fonstad, ABB, Inc.
John Gibbons, Carrier Corporation
Ben Gover, Modine Manufacturing Company
Michael Hashem, Beckett Gas, Inc.
Everett James, Thermo Pride, a Subsidiary of Burnham Holdings
Jonathan Kane, Kane USA, Inc.
Dave Kelley, Vertiv
Nicholas Lea, Nortec Humidity Ltd.
Paul Lindahl, SPX Cooling Technologies, Inc.
Richard Lord, Carrier Corporation
Brad Ludwig, Thermo King Corporation
Alois Malik, SAS Dectron Company
Kevin Merritt, Superior Radiant Products, Inc.
Ronald Passafaro, ECR International, Inc.
Shaun Ray, Metal-Fab, Inc.
Tom Rice, SEMCO LLC
Christopher Salatino, Scotsman Ice Systems
Darrell Schuh, A.O. Smith Corporation
Ron Shebik, Hussmann Corporation
Daryl Showalter, MAS-HVAC
John Vasarhelyi, Pentair Aquatic Systems
John Wallace, Emerson
Charlie Wilkinson, Ingersoll Rand
Yoolanda Williams, GE Appliances, a Haier Company
James York, Rinnai America Corporation

ADVISORY MEMBERS
Morrison Carter, Beckett Gas, Inc.
Keith Coursin, Desert Aire Corp.
Harry Holmes, Morrison Products, Inc.
Bob McDonough, Carrier Corporation
Michael Morgan, American Zettler, Inc.
Ed Purvis, Emerson
Pat Quilty, Regal Beloit Corporation
William Rafferty, Mestek, Inc.
Ajita Rajendra, A.O. Smith Corporation
Stephen Yurek, AHRI
GENERAL INFORMATION

WELCOME
THE AHRI BOARD OF DIRECTORS AND STAFF WELCOME YOU TO THE TRUMP NATIONAL DORAL FOR THE 2017 ANNUAL MEETING.
Climate
November temperatures average 82° high and 68° low.

Suggested Dress
Suggested dress for daytime committee meetings, product section meetings, breakfast, and lunch is resort/country club casual. Casual attire is recommended for Sunday evening’s opening reception, and this year’s Chairman’s Dinner-Dance dress code will be your 1980s best!

Registration
After October 27 and onsite: $900.00

Online registration for the AHRI Annual Meeting will close on Monday, November 6. After November 6, registration is available on-site only. Pick up your Annual Meeting name badge at the AHRI Registration Desk in the Donald J. Trump Ballroom West Foyer Saturday, Nov. 11 – Tuesday, Nov. 14, during the following times:

- Saturday, Nov. 11: Noon – 5:00 p.m.
- Sunday, Nov. 12: 7:00 a.m. – 5:00 p.m.
- Monday, Nov. 13: 7:00 a.m. – 5:00 p.m.
- Tuesday, Nov. 14: 7:00 a.m. – 2:00 p.m.

The registration fee covers attendance at all general sessions and product section meetings; the Welcome Reception and Dinner; Annual Chairman’s Breakfast, Industry Awards, and Keynote Address; Women’s Professional Networking Breakfast; Incoming Chairman’s Luncheon and Sports Awards; and the Chairman’s Dinner-Dance. Sporting events, sightseeing tours, the spouse event, the Commercial Refrigeration Dinner, and transportation to Miami International Airport following the Annual Meeting are priced separately and are not included in the registration fee.
**Spouse/Guest Registration**
The registration fee for a spouse or guest (not a business colleague) accompanying a member registrant is complimentary and entitles that person to attend the Welcome Reception and Dinner; Annual Chairman’s Breakfast, Industry Awards, and Keynote Address; Women’s Professional Networking Breakfast; Incoming Chairman’s Luncheon and Sports Awards; and the Chairman’s Dinner-Dance. Spouses and guests may not attend product section meetings.

**Welcome Gifts sponsored by**

**Cancellations**
Cancellations will incur a $100 administrative fee. Refunds will be provided, less the $100 fee, if AHRI receives cancellation notice via email by October 27. After October 27, no refunds will be given, but attendee substitutions will be allowed.
Hospitality
Enjoy snacks and beverages at the Hospitality area located in the Donald J. Trump Grand Patio Saturday, Nov. 11 – Tuesday, Nov. 14, during the following times:

Saturday, Nov. 11  Noon – 5:00 p.m.
Sunday, Nov. 12  9:00 a.m. – 5:00 p.m.
Monday, Nov. 13  9:00 a.m. – 5:00 p.m.
Tuesday, Nov. 14  9:30 a.m. – 5:00 p.m.

Thank you to the following sponsors for their generosity!

AHRI Policy on Private Social Functions
The AHRI policy pertaining to private group social functions during the period of the Annual Meeting is:

“Member companies are encouraged to avoid scheduling any private group social functions during the period of the AHRI Annual Meeting. If any such functions are held, they should be scheduled in all cases so as to avoid any conflict with programmed AHRI meetings or social functions.”

Questions/Contact
AHRI Meetings & Events
2111 Wilson Boulevard, Suite 500
Arlington, VA 22201-3001
Phone: 703-524-8800
Fax: 703-562-1942
Email: kfonnett@ahrinet.org, or cgutermuth@ahrinet.org
2017 PROGRAM SUMMARY

Saturday, Nov. 11

10:30 AM – 11:30 AM  Audit Committee Meeting (Closed)
Byron Nelson

11:30 AM – 12:30 PM  Budget & Investment Committee Meeting (Closed)
Byron Nelson

12:00 PM – 5:00 PM  Registration
DJT Ballroom West Foyer

12:00 PM – 5:00 PM  Hospitality
DJT Grand Patio

12:30 PM – 3:00 PM  Strategic Planning Committee Lunch Meeting (Closed)
Payne Stewart

3:00 PM – 5:00 PM  Nominating Committee Meeting (Closed)
Payne Stewart

Sunday, Nov. 12

6:00 AM – 7:00 AM  Rees Scholarship Foundation 5K Fun Run/Walk
Adjacent to Tennis Courts – 1st Tee of Red Tiger Course – Behind Phil Mickelson & Sam Snead Villas

7:30 AM – 8:30 AM  Board of Directors Breakfast (Closed)
Crystal Ballroom Terrace

7:00 AM – 5:00 PM  Registration
DJT Ballroom West Foyer

8:30 AM – 11:00 AM  Board of Directors Meeting (Closed)
Crystal Ballroom

9:00 AM – 5:00 PM  Hospitality
DJT Grand Patio
12:30 PM – 5:00 PM  Golf Tournament #1—
Blue Monster Course
Blue Monster Golf Course

12:30 PM – 4:00 PM  TOUR #1
Everglades Adventure Tour
Hotel Main Entrance

12:30 PM – 4:30 PM  TOUR #2
Island Bike Adventure Tour
Hotel Main Entrance

1:00 PM – 4:00 PM  Tennis Clinic and Social
Trump National Doral Tennis Courts

5:00 PM – 6:30 PM  First-Time Attendees Welcome
Mixer
Jones Courtyard

6:30 PM – 7:30 PM  Opening Policy Information Session
DJT Ballroom E-L

7:30 PM – 9:30 PM  Welcome Reception & Dinner
Royal Palm Pool

**Monday, Nov. 13**

7:00 AM – 9:00 AM  Annual Chairman’s Breakfast
DJT Ballroom E-L

7:00 AM – 5:00 PM  Registration
DJT Ballroom West Foyer

9:00 AM – 5:00 PM  Hospitality
DJT Grand Patio

9:15 AM – 11:45 AM  Air Conditioning & Refrigeration
Electronic Controls
Crystal Ballroom

9:15 AM – 11:45 AM  Air-to-Air Energy Recovery
Ventilation Equipment
DJT Ballroom Salon B

9:15 AM – 12:15 PM  Chilled Beams
White & Gold Ballroom Salon B

9:15 AM – 11:45 AM  Commercial Industrial Forced-Air
Heating
Imperial Ballroom
9:15 AM – 11:45 AM  Compressors
   DJT Ballroom Salon A

9:15 AM – 11:45 AM  Direct Heating & Vent-Free Gas Products Alliance Joint Meeting
   Byron Nelson

9:15 AM – 11:45 AM  Furnaces
   DJT Ballroom Salons C & D

9:15 AM – 11:45 AM  Geothermal & Water Source Heat Pumps
   White & Gold Ballroom Salon D

9:15 AM – 11:45 AM  Heat Pump Pool & Spa Heaters
   White & Gold Ballroom Salon A

9:15 AM – 11:45 AM  Variable Frequency Drives
   Majestic Ballroom

9:15 AM – 11:45 AM  Zone Control System Technology
   Payne Stewart

9:30 AM – 11:30 AM  SPOUSE EVENT:
   Scent Creation Workshop
   Ivanka Trump Ballroom Salon A

10:15 AM – 12:15 PM  Burners
   White & Gold Ballroom Salon C

12:30 PM – 5:00 PM  Golf Tournament #2—
   Golden Palm Course
   Golden Palm Golf Course

1:00 PM – 4:00 PM  Systems Steering Committee Meeting (Closed)
   Byron Nelson

1:00 PM – 4:00 PM  Tennis Match Play/Round Robin Play/Social
   Trump National Doral Tennis Courts

1:00 PM – 4:00 PM  TOUR #3
   Cuban Heritage Tour
   Hotel Main Entrance

1:00 PM – 5:00 PM  TOUR #4
   Key Biscayne Kayak and Snorkel Tour
   Hotel Main Entrance

5:00 PM – 6:00 PM  NextGen Briefing: Benefits & Capabilities of the New Directory
   DJT Ballroom E–L
6:00 PM – 7:00 PM  Cocktail Reception  
Blue Monster Patio / Lawn

7:00 PM – 9:00 PM  Commercial Refrigeration Dinner  
(Closed)  
Majestic Ballroom

**Tuesday, Nov. 14**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 AM – 8:00 AM</td>
<td>Continental Breakfast</td>
<td>DJT Grand Patio</td>
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<tr>
<td>7:00 AM – 9:00 AM</td>
<td>Professional Women’s Networking Breakfast</td>
<td>Crystal Ballroom</td>
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<tr>
<td>7:00 AM – 2:00 PM</td>
<td>Registration</td>
<td>DJT Ballroom West Foyer</td>
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<tr>
<td>7:30 AM – 10:00 AM</td>
<td>Air Control &amp; Distribution Devices</td>
<td>Majestic Ballroom</td>
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<tr>
<td>8:00 AM – 12:30 PM</td>
<td>Commercial Refrigeration</td>
<td>DJT Ballroom Salons A &amp; B</td>
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<td>8:00 AM – 12:30 PM</td>
<td>Datacom Cooling</td>
<td>White &amp; Gold Ballroom Salon C</td>
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<td>8:00 AM – 10:15 AM</td>
<td>Gas Controls</td>
<td>Ivanka Trump Ballroom Salon B</td>
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<td>8:00 AM – 12:30 PM</td>
<td>Joint Humidifiers and Air Filtration</td>
<td>White &amp; Gold Ballroom Salon D</td>
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<tr>
<td>8:00 AM – 12:30 PM</td>
<td>Joint Unitary Large &amp; Small Equipment</td>
<td>DJT Ballroom Salons C &amp; D</td>
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<tr>
<td>8:00 AM – 10:15 AM</td>
<td>Venting Products</td>
<td>Ivanka Trump Ballroom Salon A</td>
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<tr>
<td>8:00 AM – 12:30 PM</td>
<td>Water Heaters</td>
<td>White &amp; Gold Ballroom Salons A &amp; B</td>
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<td>9:30 AM – 5:00 PM</td>
<td>Hospitality</td>
<td>DJT Grand Patio</td>
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<td>10:30 AM – 12:30 PM</td>
<td>Automatic Commercial Ice Makers</td>
<td>Ivanka Trump Ballroom Salon A</td>
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<td>Time</td>
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<tr>
<td>10:30 AM – 12:30 PM</td>
<td>Blowers, Fans &amp; Motors</td>
<td>Imperial Ballroom</td>
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<td>10:30 AM – 12:30 PM</td>
<td>Flexible Metallic Gas Piping Systems</td>
<td>Ivanka Trump Ballroom Salon C</td>
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<tr>
<td>12:30 PM – 1:30 PM</td>
<td>Incoming Chairman’s Luncheon &amp; Sports Awards</td>
<td>DJT Ballroom E-L</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Air Conditioning &amp; Heat Transfer Products</td>
<td>DJT Ballroom Salons C &amp; D</td>
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<td>2:00 PM – 5:00 PM</td>
<td>Applied Packaged Systems</td>
<td>White &amp; Gold Ballroom Salon D</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Chemicals &amp; Refrigerant Reclaimers</td>
<td>White &amp; Gold Ballroom Salon C</td>
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<td>2:00 PM – 5:00 PM</td>
<td>Dehumidifiers</td>
<td>Majestic Ballroom</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Ductless Equipment</td>
<td>White &amp; Gold Ballroom Salons A &amp; B</td>
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<td>2:00 PM – 5:00 PM</td>
<td>Flow and Contaminant Control Products</td>
<td>Ivanka Trump Ballroom Salon A</td>
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<td>2:00 PM – 5:00 PM</td>
<td>Hydronics Institute Section</td>
<td>DJT Ballroom Salons A &amp; B</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Industrial Refrigeration &amp; Heat Transfer Products</td>
<td>Imperial Ballroom</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Infrared Heaters</td>
<td>Payne Stewart</td>
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<tr>
<td>2:00 PM – 5:00 PM</td>
<td>Liquid Chillers</td>
<td>Crystal Ballroom</td>
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<tr>
<td>6:30 PM – 7:30 PM</td>
<td>Cocktail Reception</td>
<td>DJT Grand Patio &amp; Foyer</td>
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<td>7:30 PM – 11:00 PM</td>
<td>Chairman’s Dinner-Dance</td>
<td>DJT Ballroom E-L</td>
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TRANSPORTATION
The Miami International Airport (MIA) is about 20 minutes from the resort. For your convenience in returning to the airport on Wednesday, November 15, AHRI has arranged for shuttle service from the Trump National Doral every hour on the hour between 7:00 a.m. and 2:00 p.m. for a flat fee of $55 per person.

Enterprise Rental Car: Enterprise is the on-site rental car company at the Trump National Doral. AHRI has arranged a discount for all meeting attendees. If you wish to book online, visit the following link http://www.enterprise.com/car_rental/deeplinkmap.do?bid=028&refId=AIRCHRIN to receive the best rates.

Key Transportation: Key Transportation is the recommended private transportation company of the Trump National Doral. Meeting attendees that would like to reserve a private transport to and/or from the airport may visit the link below to arrange that transportation. https://kts.limoconnect247.net/webbookings/#booking/f75fedd59da944858ddc36ed7789cc64
LOCAL ATTRACTIONS
Shopping — Miami International Mall (4.3 mi.), Dolphin Mall (4.7 mi.), Shops at Merrick Park (10.4 mi.).

Parks — Deering Estate (15.6 mi.), Mangrove Preserve (26.4 mi), Everglades National Park (40.9 mi.)

BUSINESS SERVICES
Available services include: self-service computers and printers, fax machines, high-quality printing, packing and shipping (FedEx), laminating, and office supplies.

PARKING
Valet and self-parking is available at a nightly rate of $20.25 and $13.50, respectively.

INTERNET
Internet access is available and complimentary in all public areas and guest rooms; meeting room access is detailed on page 22. App users are advised to download agendas within the app when Internet access is available.
MEETING SPACE WIFI ACCESS
AHRI is pleased to provide, in partnership with the generous sponsorship of ACHR News and Engineered Systems, wireless Internet access in all meeting rooms on Tuesday, November 14 at this year’s AHRI Annual Meeting. To utilize the Wi-Fi, please follow the instructions below:

Wireless Instructions

1. Open your network settings on your device.
2. Locate the “BNPMedia” network.
3. Select and connect to “BNPMedia.”
4. Open your web browser which will automatically redirect you to the hotel splash page.
5. When prompted, enter the access code “TheNEWS” and click “continue.”
6. You will automatically be redirected to the hotel website which confirms you are now connected to the Internet.

Sponsored by

To utilize Wi-Fi in the meeting rooms on Saturday, November 11 – Monday, November 13, please follow the instructions below:

Wireless Instructions

1. Open your network settings on your device.
2. Locate the “TND Events” network.
3. Select and connect to “TND Events”.
4. Open your web browser which will automatically redirect you to the hotel splash page.
5. When prompted, enter the access code “AHRI2017” and click “continue.”

6. You will automatically be redirected to the hotel website which confirms you are now connected to the Internet.

*Please limit yourself to 1 device to prevent a slowdown in Internet speed.

**AHRI MOBILE APP**
The AHRI mobile app serves as an excellent resource for members and attendees throughout the Annual Meeting. The app is password protected. You may log in using your email address as the username, and last name as the password. You will be prompted to change your password after your first login.

Use the app to personalize your meeting schedule, learn more about speakers and sponsors, navigate the resort and meeting space using the interactive map, chat with industry colleagues, share pictures from the event, and quickly access meeting resources. Agendas will not be provided at product section meetings but can be accessed through the app under the “Schedule” and “Document Center” modules.

Download the app by searching for “AHRI” in the App Store or Google Play. Stop by the Registration Desk with any questions or concerns.

**Sponsored by**

ASHRAE JOURNAL

THE MAGAZINE OF ENGINEERING TECHNOLOGY AND APPLICATIONS

ASHRAE.ORG
ONSITE SERVICES
Take advantage of the following amenities to make your stay at the Trump National Doral as pleasant as possible:

- 24-hour front desk
- Concierge service
- In-room Nespresso
- In-room safes
- Laundry service
- Resort activities
- Resort fitness facility (24-hour access with guestroom key)

TRUMP NATIONAL DORAL RESTAURANTS
BLT Prime: Modern American steakhouse serving the finest cuts of USDA Prime Certified Angus beef. Open daily from 6 a.m. – 10:30 p.m.

Champions Bar & Grill: American bar and grill featuring a mix of classic and inventive menu choices. Open daily from 11 a.m. – 11:00 p.m.

Palm Grill: Al fresco dining featuring locally inspired ceviche and other traditional flavors. Open daily from 11 a.m. – sunset (or between 5:30 p.m. – 6:00 p.m.).

Marketplace Cafe: Italian style café offering breakfast sandwiches, salads, gelato and Segafredo coffee. Open daily from 6 a.m. – 5:00 p.m.

Room Service: Available 24 hours (Note: late night offerings are limited to deli sandwiches and lighter fare).

SPA
THE TRUMP SPA  |  Tel: (305) 717-6303
The Trump Spa offers you a rejuvenating spa journey designed to renew and restore your mind, body, and spirit. Please contact the spa directly to book your services.
Sunday, November 12

Rees Scholarship Foundation 5K Fun Run/Walk
6:00 AM – 7:00 AM
Adjacent to Tennis Courts — 1st Tee of Red Tiger Course — Behind Phil Mickelson & Sam Snead Villas

Join your colleagues, AHRI staff, and fellow runners and walkers for the fifth annual AHRI Fun Run/Walk to benefit the Rees Scholarship Foundation. Enjoy Miami while getting in your daily exercise by running or walking at any pace that allows you to keep smiling and enjoy the sunrise while finishing with a sense of accomplishment! The $80 participation fee includes a $20 donation to the Foundation. Each participant will receive a receipt of contribution for tax purposes. The fee includes a water station at the mid-point, pre- and post-event refreshments, and an AHRI 5K Fun Run t-shirt.

First-Time Attendees Welcome Mixer
5:00 PM – 6:30 PM
Jones Courtyard

Members attending the Annual Meeting for the first time are invited to a mixer prior to the opening session to meet AHRI staff and other first-timers, hear first-hand about the schedule of events, and learn how to navigate the many sessions and activities to get the most out of your first AHRI Annual Meeting.
Opening Policy Information Session
6:30 PM – 7:30 PM
DJT Ballroom E–L

This session will feature a living room-style conversation about the federal, state, and global issues facing our industry and how your association is responding to those issues. We will also review the 2017 Annual Meeting program of events and activities.

“Bienvenido a Havana Nights” Welcome Reception and Dinner
7:30 PM – 9:30 PM
Royal Palm Pool

Join friends, colleagues, and AHRI staff at the “Bienvenido a Havana Nights” welcome reception and dinner hosted at the Royal Palm Pool. Dress is casual.

Sponsored by

Total Quality. Assured.
Join AHRI Chairman Chris Drew for the Annual Chairman’s Business Meeting Breakfast, during which he will report on the state of the association, announce the winners of the Chairman’s Challenge, and present the AHRI Industry Awards. Following the awards, Chris will welcome keynote speaker Mick Ebeling, CEO of Not Impossible Labs, Two-Time SXSW Innovation Award Winner, and author of The New York Times bestseller, Not Impossible: The Art and Joy of Doing What Couldn’t Be Done.
Spouse Event: Scent Creation Workshop
9:30 AM – 11:30 AM
Ivanka Trump Ballroom Salon A

Fragrance is often a personal commodity. This experience like no other involves giving guests the opportunity to mix their own scents under the direction of a scent-creating expert. Scent experts will host a 90-minute perfume and cologne mixology course for guests to observe, ask questions, sample scents, and create their own. Guests will receive a small sample bottle to take home, as well as a memory of their time finding the perfect personal scent.

Cost: $100.00 per person.

Cocktail Reception
6:00 PM – 7:00 PM
Blue Monster Patio / Lawn

Join us for a cocktail reception on the Blue Monster Patio/Lawn to catch up with friends, meet new colleagues, and welcome first-time attendees. Following the reception, dine on your own at one of the on-property restaurants, or off-site in Doral, downtown Miami, or chic South Beach, all of which feature several quality dining choices. You may check with the resort’s concierge in the lobby for assistance with making dinner reservations and transportation arrangements.
Tuesday, November 14

Professional Women’s Networking Breakfast
7:00 AM – 9:00 AM
Crystal Ballroom

Please join us for AHRI’s professional women’s networking breakfast event. Meeting attendees, spouses, and guests from all professional backgrounds are invited to join us to meet and network with other women, and enjoy a presentation by Linda Cliatt-Wayman. Linda is a retired 32-year veteran educator who spent her career in low-income, low-performing schools in Philadelphia. Through her incredible focus on high expectations, intense professional development, building strong leadership teams, and always believing in and loving her students, she has turned school after school into high performing institutions. She has been featured on TED Talks, ABC World News Tonight, and Nightline.

Linda was named a Top-50 Finalist for the 2016 Global Teach Prize and her many other awards and honors include the Partners for Civic Pride Maneto Award, the Philadelphia Magazine Trailblazer Award, the Mothers in Charge Award, the United States Department of Justice Award, and the Delta Sigma Theta Torch Award.
Incoming Chairman’s Luncheon and Sports Awards
12:30 PM – 1:30 PM
DJT Ballroom E–L

Join incoming chairman Chris Peel for the Incoming Chairman’s Luncheon and Sports Awards, during which Chris will outline plans for his tenure as AHRI Chairman. Following his address, Chris will introduce the 2017 Golf and Tennis Chairman, who will present the entertaining and popular awards.

Chairman’s Reception and Dinner-Dance
6:30 PM – 11:00 PM
DJT Grand Patio/ Foyer & DJT Ballroom E–L

Join colleagues during the closing reception and dinner-dance as we transport you back to the 1980s with a high-energy performance by The Spazmatics, who will perform your favorite 80s rock classics. We will honor outgoing chairman Chris Drew and welcome newly elected chairman Chris Peel. 80s attire is highly recommended, so dig out your coolest 80s look and come ready to rock out! This event will celebrate another successful AHRI Annual Meeting. You DO NOT want to miss this totally rad event!

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Optional Leisure Events
Local tours and athletic events have been arranged for your enjoyment during the AHRI Annual Meeting. Operation of the individual tours is subject to a minimum number of registrants for each tour. If a tour does not meet its minimum, it will be cancelled, and participants will be notified and receive refunds.

All tours depart from the Trump National Doral, Main Entrance. Please arrive 15 minutes before the scheduled departure time.

Sunday, November 12

TOUR #1: Everglades Adventure Tour
12:30 PM – 4:00 PM
Whip around through the Everglades in an airboat where you can observe the alligators in their natural habitat while maintaining a safe distance.

Back on shore, you can catch an alligator wrestling show, pet an alligator, and come face-to-face with other wildlife.

Journey into nature’s secretly preserved wilderness made up of 1.4 million acres of grasslands and hardwood hammocks aboard Everglades Safari Park private airboat rides. This thrilling airboat ride
takes you to the legendary Everglades National Park, recognized as the one of the nation’s most unique ecosystems. Professional tour guides will guide you through this natural wonder where you will encounter lush vegetation and tranquility. You will be amidst alligators, native flora and fauna, and other exotic wildlife in their habitat as you make your way through this River of Grass.

Required attire: Comfortable clothing (dress for humid 80–85-degree weather). Sunglasses, sneakers, or closed toe shoes. Hats fly off on the airboat, so if you bring one be prepared to secure it.

Cost: $140.00 per person.

TOUR #2:
Island Bike Adventure Tour
12:30 PM – 4:30 PM
Pedal through old, natural Florida as you discover this “Island Paradise.” Learn about the history of its native people, the Tequesta, and how they lived over 2000 years ago.

Visit the oldest standing structure in Miami-Dade County, the Cape Florida Lighthouse, and see Stiltsville, a collection of wood stilt houses just offshore. Pedal through town into Crandon Park for spectacular views and learn about Miami’s mangrove forests. You will
see firsthand the rich bird diversity of coastal ecosystems, then make your way to the Crandon Gardens, home of the Crandon Park Zoo.

With luck, we may have a look at the resident crocodile sunning itself on the banks of the fresh water channels.

**Required attire:** Comfortable clothing, dress for the weather. Sneakers or closed toe shoes.

**Cost:** $165.00 per person

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**Monday, November 13**

**TOUR #3: Cuban Heritage Tour**

1:00 PM – 4:00 PM

The Castro revolution in Cuba in 1959 changed Miami forever. Wave after wave of Cuban refugees that arrived soon after transformed Miami into the Capital of the Americas: a fast-paced, internationally-connected, commercial and entertainment hub with a racy Latin image. From the food to the accents on the street to the fashion scene and artist’s studio, Miami pulses to the beat of an original blended culture.

Journey through the story of Miami’s Cuban community. Experience the passion and vision that these motivated exiles brought to their new home. We visit a well-loved marketplace, great Cuban food spots, moving monuments, lively
street scenes and a place of spiritual reflection and longing. Take in the smells, sights, sounds, and colors of a street that launched the dramatic transformation of Miami over five decades ago and prepare yourself for a day of discovery and fun.

Attire: Comfortable clothing; dress for the weather. Sneakers or closed toe shoes.

Cost: $170.00 per person.

TOUR #4: Key Biscayne Kayak & Snorkel Tour
1:00 PM – 5:00 PM
Kayak to a secluded beach on historic Virginia Key, where you will begin your underwater adventure. Beach your kayaks and be led on a snorkel journey over the seagrass beds and rock jetties of this magical place. Learn about sea stars, spotted eagle rays, tropical fish, and other marine life that call the ocean home.

Required attire:
Bathing suit, change of clothes, water shoes or closed toe shoes. If possible, bring a hat and sunglasses. Towels are not provided, so bring one from the hotel. Do not bring anything you don’t want to get wet.

Cost: $200.00 per person.
Sunday, November 12

Golf Tournament #1 - Blue Monster Course
12:30 PM – 5:00 PM
Blue Monster Golf Course

With legendary architect Gil Hanse at the helm, the historic Blue Monster Course has undergone a complete redesign and has become a new golf course, reaffirming its reputation as one of the most challenging and spectacular golf courses in existence.

Already renowned the world over and rich with history, the Blue Monster at Trump National Doral is tougher, significantly longer, and more dramatic than ever before. It was restored to its past grandeur in mid-2014 thanks to the vision of the Trump Organization, which acquired golf course architect Gil Hanse to meticulously re-sculpt every hole. The 7,590-yard course features a series of
strategically placed deep bunkers, long flowing fairways, interesting undulating greens, deep Bermuda rough and a challenging assortment of water hazards — all of which combine for a course that requires both length and finesse to score well.

The famous 18th hole is traditionally ranked as one of the most difficult on the PGA Tour. It is no surprise that virtually every great name in golf has had a moment of personal triumph on this world-class course (Jack Nicklaus won twice, Greg Norman three times, and Tiger Woods four).

**Tournament will be scored using the Modified Stableford scoring system.**

**Cost is $425 per person.** The fee includes a required double bag walking caddie, caddie gratuity, green fees, use of practice facility (including sufficient practice balls), professional management of tournament, personalized scorecards, bag handling gratuity, taxes, box lunches, and beverages. Golf commitment may be cancelled without financial obligation until October 27, 2017. There are no refunds after October 27. Player substitutions are allowed; email kfonnett@ahrinet.org.

If you bring your own clubs, you may store them at the resort for the duration of your stay. Upon arrival, you may leave your golf bag with the valet/bell staff. If you need your clubs at any time during your stay, simply notify the golf shop or any member of the golf staff. For those playing the Red and Gold courses, your clubs will be preloaded on your carts the day of the tournament. For those playing the Blue Monster, a walking caddie will greet you and you will proceed on foot to each hole, while enjoying the scenery around you.
Rental clubs for men and women are available at the Golf Club for $85 (plus 7 percent tax) per day per set and includes two sleeves of golf balls. Please ensure you indicated during registration if you require rental clubs and if you wish to rent right- or left-handed clubs.

**Acceptable attire:** collared shirt, long pants, or walking shorts.

**Unacceptable attire:** t-shirts, tank tops, athletic shorts, cut-offs or jeans. Metal spikes are not allowed.

*Sponsored by* [HVACR Business](https://www.hvacrbusiness.com)

**Tennis Clinic/Open Play/Social**

1:00 PM – 4:00 PM

*Trump National Doral Tennis Courts*

Join AHRI members and guests for an instructional tennis clinic and social. Guests will be guided through a clinic and have a chance to mix and
mingle with fellow Annual Meeting attendees. This is a great opportunity to brush up on your skills or, if you are a beginner, get playing tips from a pro!

This is not just for avid tennis players; players from all experience levels are encouraged to participate. Come out and join your colleagues and guests for some fun!

**Cost is $90 per person.** Price includes court fees, professional instruction, and tennis balls. Water, soft drinks, beer, and wine will be provided. Your reservation may be cancelled with a full refund until October 27. No refunds after October 27.

Racquet rentals are available at the Tennis Shop for $5.00 per racquet, per day.

**Dress Code:** All tennis players must wear proper non-marking tennis shoes. We also recommend you wear sunscreen, a hat, and sunglasses.
Monday, November 13

Golf Tournament #2 - Golden Palm Course
12:30 PM–5:00 PM
Golden Palm Golf Course

The Golden Palm Course was resurrected by Gil Hanse’s team with design elements similar to the iconic Blue Monster. The course offers a variety of wide open vistas and tight, tree-lined fairways with heavily contoured greens that will require a smooth putting stroke and a soft touch for success. The Golden Palm is also home to a very unique bunker style with tight-cut, clean edges from the fairway and heavy rough around the back side of each bunker that presents an element of difficulty you might find in the Australian countryside. The design, quality, and attention to detail creates a difficult golf course for all skill levels and makes The Golden Palm a true championship course capable of hosting the best players in the world.
Cost is $220 per person. The fee includes green fees, cart fees, use of practice facility (including sufficient practice balls), professional management of tournament, personalized scorecards, bag handling gratuity, taxes, shotgun time start, box lunches, and beverages. Golf commitment may be cancelled without financial obligation until October 27, 2017. No refunds after October 27. Player substitutions are allowed; email kfonnett@ahrinet.org.

**Sponsored by** Contracting Business.

**Tennis Match Play/ Round Robin Play/ Social**
1:00 PM – 4:00 PM
Trump National Doral Tennis Courts

Join your colleagues and other guests for a tennis match and round robin play followed by an afternoon social. A professional will organize and guide the matches. Winners will be recognized during the Incoming Chairman’s Luncheon and Sports Awards. This is a great opportunity to put the skills you learned at the clinic to the test!

Cost is $90 per person. Price includes court fees, professional instruction, and tennis balls. Water, soft drinks, beer, and wine will be provided. Your reservation may be cancelled with a full refund until October 27. No refunds after October 27.

Racquet rentals are available at the Tennis Shop for $5.00 per racquet, per day.

**Dress Code:** All tennis players must wear proper non-marking tennis shoes. We also recommend you wear sunscreen, a hat, and sunglasses.
FUTURE MEETINGS

AHR EXPO
January 22–24, 2018
McCormick Place Convention Center
Chicago, Ill.

STATE SUMMIT
March 7–8, 2018
Langham Hotel Boston
Boston, Mass.

EXECUTIVE COMMITTEE
March 20, 2018
AHRI HQ
Arlington, Va.

BOARD OF DIRECTORS MEETING
May 7, 2018
Hyatt Regency Baltimore Inner Harbor
Baltimore, Md.

SPRING MEETING
May 7–9, 2018
Hyatt Regency Baltimore Inner Harbor
Baltimore, Md.

NATIONAL ADVOCACY CONFERENCE
June 4–6, 2018
Liaison Capitol Hill
Washington, D.C.

EXECUTIVE COMMITTEE
October 2, 2018
AHRI HQ
Arlington, Va.

BOARD OF DIRECTORS MEETING
November 11, 2018
JW Marriott Starr Pass
Tucson, Ariz.

ANNUAL MEETING
November 11–13, 2018
JW Marriott Starr Pass
Tucson, Ariz.

AHR EXPO
January 14–16, 2019
Georgia International Convention Center
Atlanta, Ga.